

- If my agent is out of town for the weekend and an out-of-town buyer is sitting in front of our home calling the number on the sign, what happens?
- What services will you provide to prepare my home before it is listed?
- Can you share a bit about your sales in this market?
- Is real estate your full-time job?
- What specific marketing strategies will you use to sell my home?
- What is your approach to open houses?
- What incentive do you offer should you serve as both our seller's agent and the buyer's agent?
- What type of experience and resources do use to solve problems that may arise during inspections?
- Do you have a long-term relationship with licensed professionals to assist with any issues that may be common in older homes?
- What type of assistance do you have access to should we need help with wallpaper removal, painting, heavy cleanup, or light finishing touches?
- Will you offer any staging options?
- What will it cost me to buy or sell my property?
- Could you please share three names and numbers of recent clients in this market?